

KCB INFORMATION SERVICES

The ONE SOURCE for all your credit reporting needs

11 N. Sixth Street / Suite A
Pekin IL 61554
Web Page: www.KCBinfo.com

309-353-5527 Fax: 309-353-5541
888-852-2574 Fax: 800-767-0995
e-mail: lnelson@KewaneeCreditBureau.com

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A LITTLE (credit bureau) HISTORY

Many of our long time members know our credit bureau was started in 1928 and some of you remember when we bought the Kewanee Credit Bureau in 1989. The credit bureau was a small, manual bureau. There were a little over 1,000 credit bureaus in the nation. About 700 were automated and 300 were manual. There were 4 national bureaus.

The first thing we did was to affiliate with TRW (now Experian) through Credit Data of Illinois. We set up our members so they could pull reports over the phone with software or dedicated terminals. We also encouraged our financial institution members to report their data monthly.

Now, effective Jan 1, 2005, Experian is purchasing Credit Data. Our relationship with Credit Data will end on December 31, 2004. The good news is: As far as most of our members are concerned, nothing will change. You have signed a credit reporting agreement with us, and you will remain members of KCB Information Services.

We have a new agreement with Experian as their direct reseller for the 21 counties we have been covering and we will be offering several new Experian services after the first of the year.

If you are sending your tapes or disks to Credit Data of Illinois, someone from Experian will be contacting you regarding your data, and where your tape or disks should be sent in January.

NEW CREDIT REPORTING FEES!!

First, I must apologize for the new rates. I did not expect the purchase for Credit Data of Illinois for several years and I received additional new charges for the FACT Act. However, even with these revised fees, our consumer credit reporting fees are still less than our competition. Our MCL Merged and Mortgage fee schedule should not be effected by Experian's purchase of Credit Data of Illinois.

CHANGES AND NO CHANGES!!

The next few months will bring many changes involving KCB Information Services, you (our members) and the credit reporting industry. Watch our web page for current and late breaking news.

Some things won't change:

·We are still the only credit bureau you and your customers or members can call and talk to regarding the experian or merged credit reports you have pulled.

·We are the only credit bureau that will come to your office to train your employees.

·Experian receives data from more area financial institutions than our competitors.

·Each of our trade lines offer more information than our competitors.

·We are the only bureau offering a complete line of credit services, including: **Consumer, Business, Employment, Tenant Screening and Collection Reports**. We also offer: **Merged and Fannie Mae formatted Mortgage Reports, Flood Determination and life of loan searches and criminal back ground checks** and the online lending program; **LoansPQ**.

· Review, Correct, Up Date or add charged off accounts to your trade lines for free with **Instant Up Date** or **Bullseye**. This is only available with Experian.

· Credit Score notification is included **FREE** with our MCL Merged credit reports.

·In most cases our fees are still lower than our competitors.

EXPERIAN, TRANSUNION AND EQUIFAX UNVEIL

www.annualcreditreport.com ON DEC. 1

November 23, 2004 – Equifax, Experian and TransUnion – today jointly announced their centralized credit report request service: **www.annualcreditreport.com**, to process requests for a free credit file disclosure, beginning on Dec. 1.

The site is for exclusive use for consumers requesting their one free credit report every twelve months under the Fair and Accurate Credit Transactions Act (FACT Act).

As established by FACT Act regulations, **www.annualcreditreport.com** will become available to U.S. consumers in phases with the first phase commencing on December 1, 2004 for Western U.S. states (Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, New Mexico, Nevada, Oregon, Utah, Washington, and Wyoming).

The remaining U.S. states will be deployed as follows: **Mid-Western states - March 1, 2005**; Southern states - June 1, 2005; and Eastern states and other U.S. territories completing the rollout on September 1, 2005. A complete map outlining the launch is available at the web site.

www.annualcreditreport.com, the only service authorized by Equifax, Experian and TransUnion, allows consumers to request, view and print one, two or all three of their free credit reports in a fast

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and convenient way via a secure Internet site. Consumers should not provide their personal information to any other company or person in connection with requesting free annual credit file disclosures under the FACT Act.

Additionally, the service offers consumers the option of requesting their credit reports by telephone or by mail. Forms to request credit reports by mail can be printed from the site. Telephone and mail requests will be processed within 15 days of receipt. (www.collectionindustry.com)

REMEMBER: STARTING MARCH 1ST CONSUMERS IN ILLINOIS WILL BE ABLE TO GET ONE FREE CREDIT REPORT FROM EACH OF THE THREE NATIONAL CREDIT BUREAUS, EACH YEAR!

I did a brief, unscientific poll of my neighbors. I asked them if the bank or credit union they had loans with, reported them. Every one said, "Yes they do. It is a law that they have to." I foresee a problem from consumers with accounts at financial institutions that are not reporting their accounts. Almost every consumer believes their bank or credit union is reporting their accounts.

So, mark your calendars for March 31, 2005; Nelson Predicts: many dissatisfied consumers.

If your bank or credit union doesn't report to us, just have them call us.

SITE INSPECTIONS

Experian now requires us to conduct a site inspection on all of our member's offices and/or their principle place of business. So, whether your business is located in an commercial building or a residence, we will need a site inspection. We have completed inspections of our banks, S & Ls, Credit Unions, Collection Agencies and most new members signed up this year.

If we have not been to your establishment in the last couple of years, please call us and we will make an appointment for the inspection. Experian will suspend all members without a site inspection after December 31, 2004.

LoansPQ

LoansPQ allows you to:

- * Take applications over the internet.
- * Provide your customers and members with instant or preliminary approval over the internet.
- * Process your loans over the internet.
(Customer & members still come in and sign the loan papers.)
- * Supplies loan documentation and follow up documentation.
- * Standardize your lending policies and procedure

- * No complicated software to buy.
- * Provides you a web page, if you don't have one.

LoansPQ provides many other services. Please call us if you are interested in a WebX demonstration.

CREDIT BUREAU ACCESS TIME LIMITS

If you are pulling consumer credit reports from Experian, **you must pull a report each six months or Experian will suspend your access.** If Experian drops your number completely, you must sign new documents to resume pulling reports.

E-OSCAR

If you report your accounts to any credit bureau, you must join **E-OSCAR**. **E-OSCAR** is the system the credit bureaus are now using to correct mistakes and up date or correct tradelines. If you are not a member of **E-OSCAR**, you can join by going to our web page and clicking on **INFORMATION LINKS**, then click on **ASSOCIATED CREDIT BUREAU**, then click on the **E-OSCAR** link on the left side of the page.

If you use **E-OSCAR**, Experian's **INSTANT UP DATE** or Experian's **BULLSEYE** to change or correct your trade lines, you must also make sure you have corrected your data you report each month. You monthly tapes will over write any corrections made by **E-OSCAR**, **INSTANT UP DATE** or **BULLSEYE**, unless loan data you report is changed.

KCB INFORMATION SERVICES HOURS

Monday - Friday 9:00am to 4:30pm

Consumer credit reports are from Experian.

Business reports are provided from Experian.

Residential Mortgage Credit Reports and Merged Credit Reports may contain information from: the Kewanee Credit Bureau, Experian, TransUnion and/or Equifax.

Criminal Background checks are from the Illinois State Police, Credit Commander or CreditRetriever.

Tenant Screening reports are from Credit Retriever.

The KCB Information Services has served businesses since 1928 and serves the following counties for Experian: Adams, Brown, Bureau, Cass, Fulton, Hancock, Henderson, Henry, Knox, LaSalle, Logan, Marshall, Mason, McDonough, Peoria, Putnam, Schulyer, Stark, Tazewell, Warren, Woodford.

*When a stupid man is doing something he is ashamed of,
he always declares that it is his duty.*
-- George Bernard Shaw

*The trouble with the world is that the stupid are
cocksure and the intelligent are full of doubt.*
-- Bertrand Russell