

KEWANEE CREDIT BUREAU

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Sept. 30, 2000

OUTSTANDING CREDIT

(\$ billions)	April	May	June*
Revolving	622.5	628.0	632.5
NonRev.	816.2	824.0	832.2
Total	1,438.7	1,452.8	1,464.8

Commercial 1,039.5 1,059.4 1,067.8

*estimated

(Collections & Credit Risk Vol. 5, #9)

FANNIE DROPS FICO SCORES

Following through on its announced intention, Fannie Mae, the nation's largest source of home mortgage financing, is dropping FICO credit scores as a criterion in its underwriting system.

Fannie Mae is replacing credit scores with specific credit characteristics - such as past delinquencies, public records, foreclosures, and accounts in collections - taken from borrowers' credit reports to determine credit risk in its Desktop Underwriter.

...This spring, Fannie Mae Chairman Franklin D Raines urged an end to FICO scores, which he termed to be opaque.

However, other mortgage lenders, such as Freddie Mac, do not share this view. "We have no plans to discontinue using FICO scores," says Douglas Robinson, a Freddie Mac spokesman. (Collections & Credit Risk Vol. 5, #9)

CREDIT REPORT FOR BUSINESS PURPOSES

..The FTC has declared that a request for a loan by a business is not a permissible purpose for pulling a credit report on the principal or principles involved in the company. Even though the sole proprietor or partner is responsible for repayment of the debts, "where the application is made by a business entity, the provision does not provide a permissible purpose for a lender to obtain a consumer report on a guarantor or co-signer for -- or a principal, owner or officer of -- the commercial credit applicant.

To abide by the FTC's opinion, lenders will probably have to get the consumer's written permission to pull a credit report. (ACB Communicator, Vol. X, #8)

JOB OPENINGS

Illinois Collections is looking for a part time and a full time collector. If you know of anyone looking for a job, ask them

to send us a resume.

PASS THIS AROUND YOUR OFFICE

Be sure to pass this newsletter around to other people in your office. We try to have articles of interest for our members.

QUESTIONS

Do you have any questions about the credit products offered by the Kewanee Credit Bureau or Experian? Our Web Site has information on all products offered by Experian and the Kewanee Credit Bureau.

EXPERIAN IS NOW ON THE INTERNET

If you would like to get set up to pull reports over the internet, please call us. We will mail you the forms. Fill them out completely, including the names of those authorized to pull reports for your company. If you would like a demonstration, just give us a call. Rose or I will be glad to show you how easy it is to pull your reports over the internet.

CREDIT REPORTING SOFTWARE

MicroBilt has lowered their prices until the end of the year. If you order the software and tell them you are getting it through the Kewanee Credit Bureau, these are the prices:

Single Bureau:	\$100.00
Multi Bureau:	225.00
Network, 1 user:	330.00
Network, 3 user:	450.00
Network, 5 user:	600.00

The fully functional demo programs allow you to pull 35 reports before the programs stop working. Then if you want the program, just call the 800# and MicroBilt will activate it.

KEWANEE CREDIT BUREAU HOURS

Monday - Friday 9:00am to 4:30pm

Consumer credit reports are provided from Experian. Business reports are provided from Experian. Residential Mortgage Credit Reports may contain information from: the Kewanee Credit Bureau, Experian, TransUnion and/or Equifax.

The KEWANEE CREDIT BUREAU has served businesses since 1928 and serves the following counties for Experian: Henry, Stark, Bureau, Putnam, LaSalle, Marshall, Woodford, Peoria, Knox, Fulton, Mason, McDonough, Warren, Logan and Tazewell.